



FSU Sales Institute and ICSC Partnership Benefits 2026/2027 Academic Year



Chief Level (Total donation \$25,000)

1. **All Warrior and Renegade level benefits.**
2. Opportunity for a 20-minute presentation in sales classes scheduled for a two-day campus visit, essentially visiting with all students enrolled in sales courses.
3. Opportunity for an exclusive networking event on FSU's campus.
4. Large logo placement on all ICSC and FSU Sales Institute signage.
5. Annual recognition on ICSC and FSU Sales Institute LinkedIn pages.
6. Annual company-authored post on the ICSC LinkedIn page.
7. 10 X 10 premium booth location at Spring/Fall Seminole Sales Showcase and ICSC career fairs.
8. Half-page of space to describe jobs and internships in the ICSC "Opportunity Guide" given to all student participants.

Warrior Level (Total donation \$20,000)

1. **All Renegade level benefits.**
2. Opportunity for a 20-minute presentation in FSU sales classes scheduled for a single day (after Chief dates are filled).
3. Medium logo placement on all ICSC and FSU Sales Institute signage.
4. Annual recognition on ICSC LinkedIn page.
5. Access to ICSC competitor resumes (with student permission).
6. Interview space in the FSU Sales Institute sales lab (when available).
7. 8 X 8 booth location at Spring/Fall Seminole Sales Showcase and ICSC career fairs.
8. Quarter-page of space to describe jobs and internships in the ICSC "Opportunity Guide" given to all student participants.

Renegade Level (Total donation \$15,000)

1. Job and internship opportunities posted on the FSU Sales Institute website.
2. Link to your company website on the FSU Sales Institute and ICSC websites.
3. Basic logo placement on all ICSC and FSU Sales Institute signage.
4. Opportunity to participate as judges and/or buyers for competitions.
5. Access to over 350 student Role-play and Sales Management Case videos created during the ICSC event (with student permission).
6. 6ft table at Fall/Spring FSU Seminole Sales Showcase and ICSC career fairs.
7. Eighth page of space to describe jobs and internships in the ICSC "Opportunity Guide" given to all student participants.

Success happens when preparation meets opportunity!